

Hi Angelina, welcome! I am BECA here to assist you with anything you need. Let me know how I can help you today, or explore our latest features & updates!



## WHATSAPP MARKETING SOFTWARE

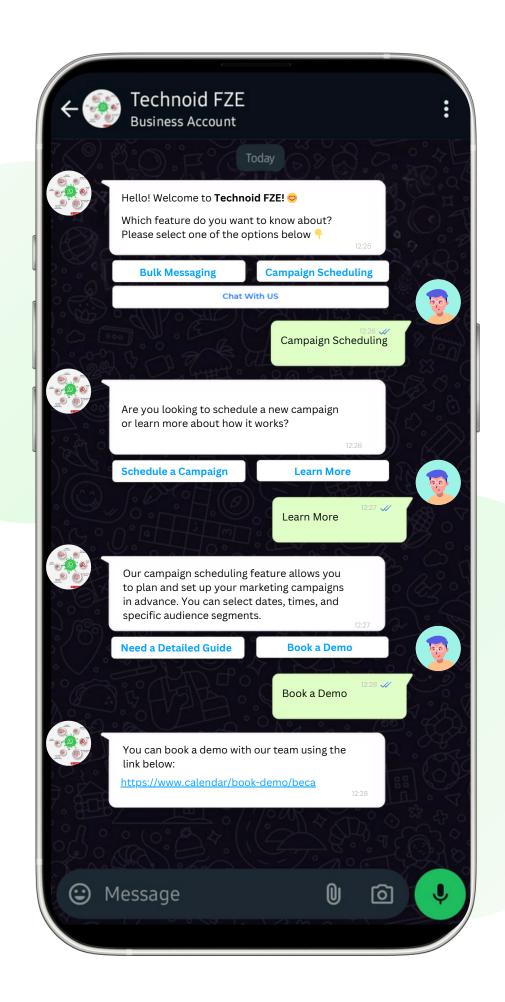
Engage Your Customers and Boost your Sales



# WHAT IS WHATSAPP MARKETING?

WhatsApp marketing is a powerful strategy that utilizes WhatsApp, a widely popular messaging platform, to promote products, services, and brand engagement directly to customers' mobile devices.





# WHY SHOULD BUSINESSES ADAPT TO WHATSAPP MARKETING?



#### Massive User Base

- 2.7 billion users
- Accessible in 180 countries
- 140 billion messages sent daily
- 50 billion companies using worldwide



### High Engagement & Conversion Rates

- Users spend an average of 33.5 minutes daily
- 45-60% conversion rate
- 3 billion unique active users



## Cost-Effective Solution

 Cost-effective marketing solution



## High Open & Response Rates

- 98% open rate & high response rate
- 20% of Companies
  Witnessed an Increase
  in Business



## CHALLENGES BUSINESSES FACE IN WHATSAPP MARKETING

Meeting customer expectations for immediate replies, especially during peak hours, to provide quick and effective support.

Gaining insights into the performance of WhatsApp campaigns by tracking metrics like delivery rates, open rates, and engagement to optimize marketing strategies.

O1 Managing Multiple Conversations

Ensuring Prompt Responses O2

O3 Maintaining Brand Consistency

Measuring Campaign Effectiveness O4

The challenge of juggling numerous customer chats on WhatsApp, ensuring timely and efficient responses, and maintaining a positive customer experience.

Presenting a unified brand image and voice across all WhatsApp interactions, ensuring a seamless and professional customer engagement.



## ADVANTAGES OF USING WHATSAPP MARKETING

Businesses can provide instant responses to inquiries, enhancing customer satisfaction.

Personalized Experience Customers can have two-way conversations, get assistance, and find answers to their queries promptly.

Multimedia Messages WhatsApp is accessible on various devices, allowing customers to access messages and interact with businesses from anywhere, at any time.

Targeted Promotions

WhatsApp
marketing
software ensures
consent-based
messaging, giving
customers
control over the
communications
they receive.



Instant Communication



Businesses can personalize their messages with customer-specific details for each recipient.



Interactive Conversations



Businesses can send multimedia messages, including images, videos,& documents to customers.



Accessibility



Businesses can segment their audience and send targeted promotions & offers relevant to their interests.



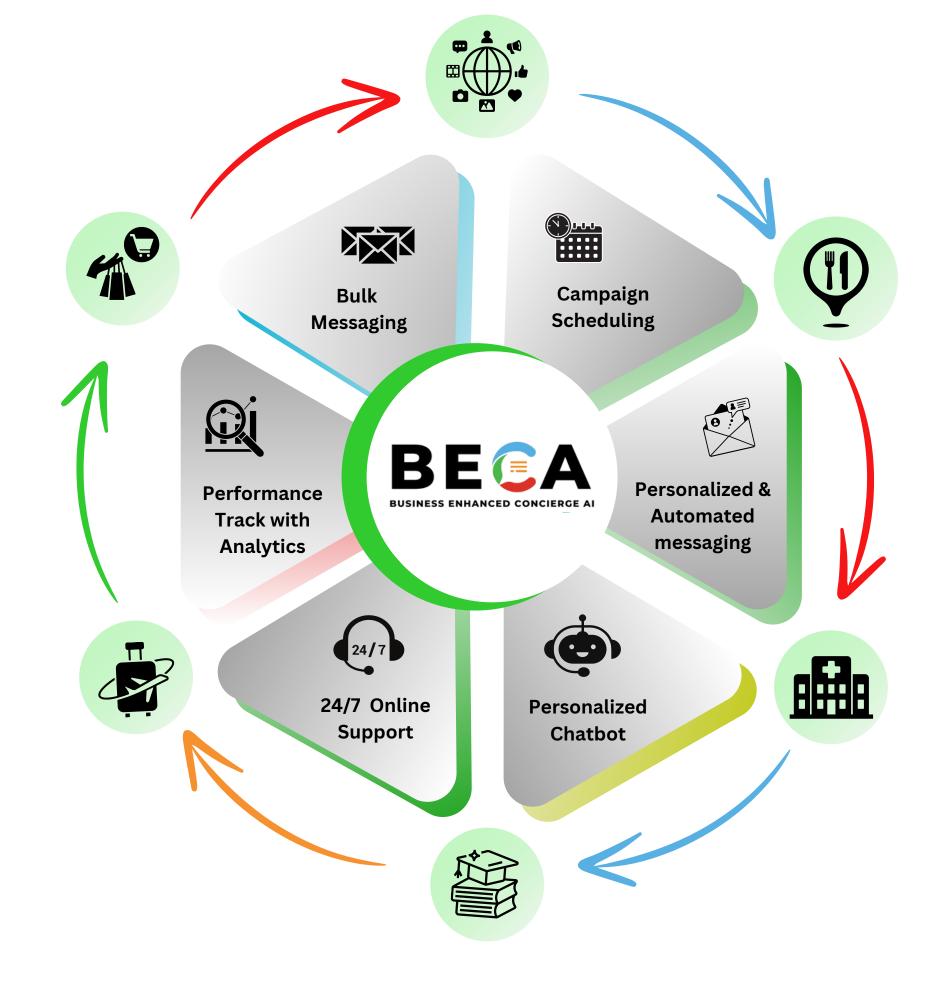
Privacy and Control



## ABOUT BECA

BECA is an advanced WhatsApp Marketing software powered by Technoid. The following are its key features:

- Revolutionizes Business Communication with Customers
- Automated, Bulk Messaging Platform
- Enhances Customer Engagement
- Performance Analytics
- User-Friendly Features for Businesses of all sizes

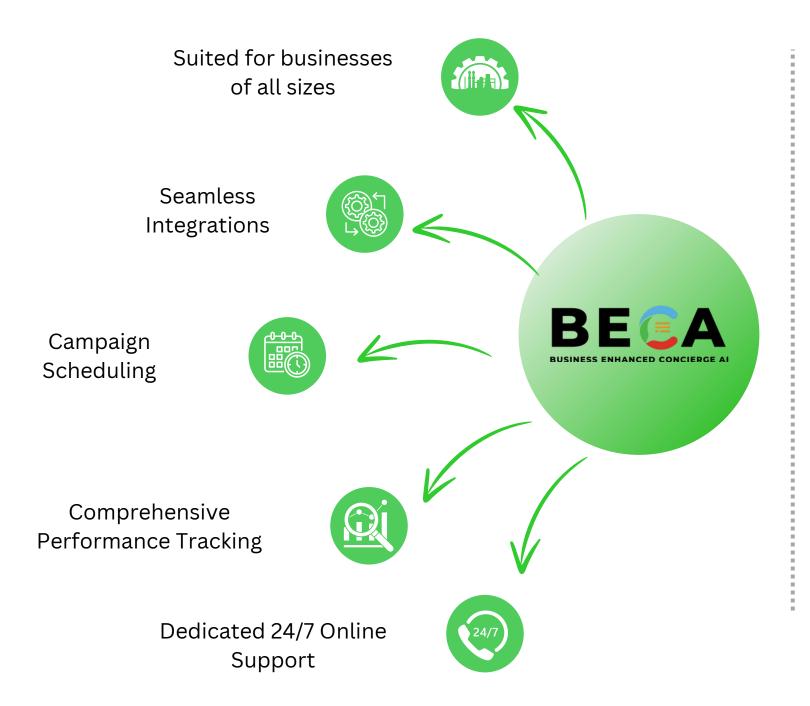


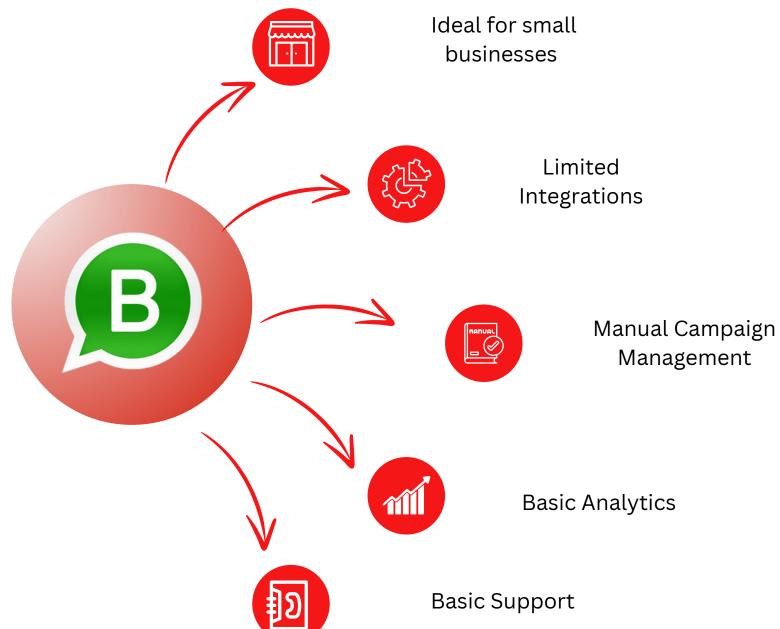


# WHATSAPP BECA SOFTWARE BUSIN



## BUSINESS ACCOUNT











#### **Automated Messaging**

Set up automated responses to frequently asked questions, saving time and ensuring instant replies.

02

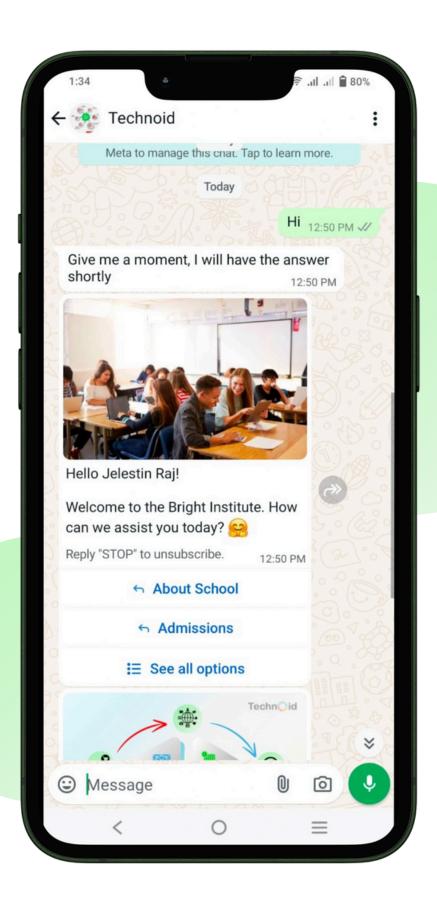
#### **Bulk Messaging**

Send promotional or informational messages to multiple recipients simultaneously.

03

#### **Personalized Messaging**

Customize messages with recipient-specific details for a more engaging experience.



## FEATURES OF BECA



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#### **Advanced AI chatbot**

Create interactive and intelligent chatbots to handle customer inquiries and provide assistance 24/7.

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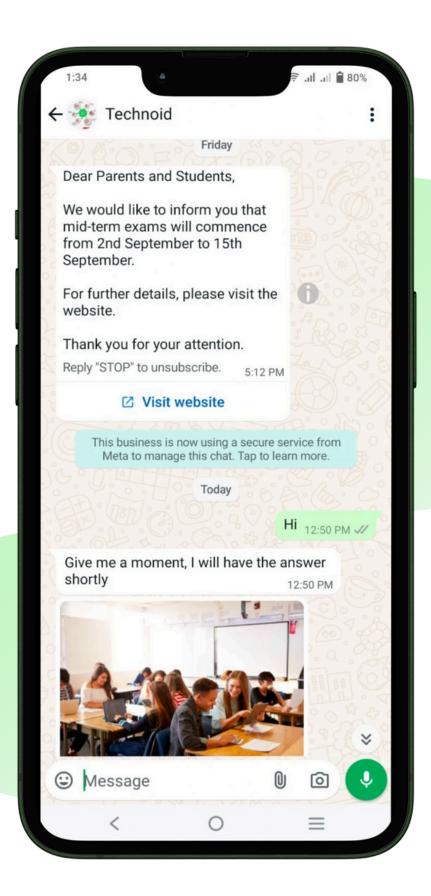
#### **Analytics Reports & Insights**

Gain insights into message delivery rates, open rates, response times, and more to optimize your WhatsApp campaigns.

06

#### Multi format messaging

Send images, videos, documents, and more to enhance your communication.



## **FEATURES OF BECA**



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#### Campaign scheduling

Plan and schedule WhatsApp campaigns in advance to reach customers at the right time.

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#### 24/7 online support

Our dedicated team is always available to assist you with any queries or technical issues.

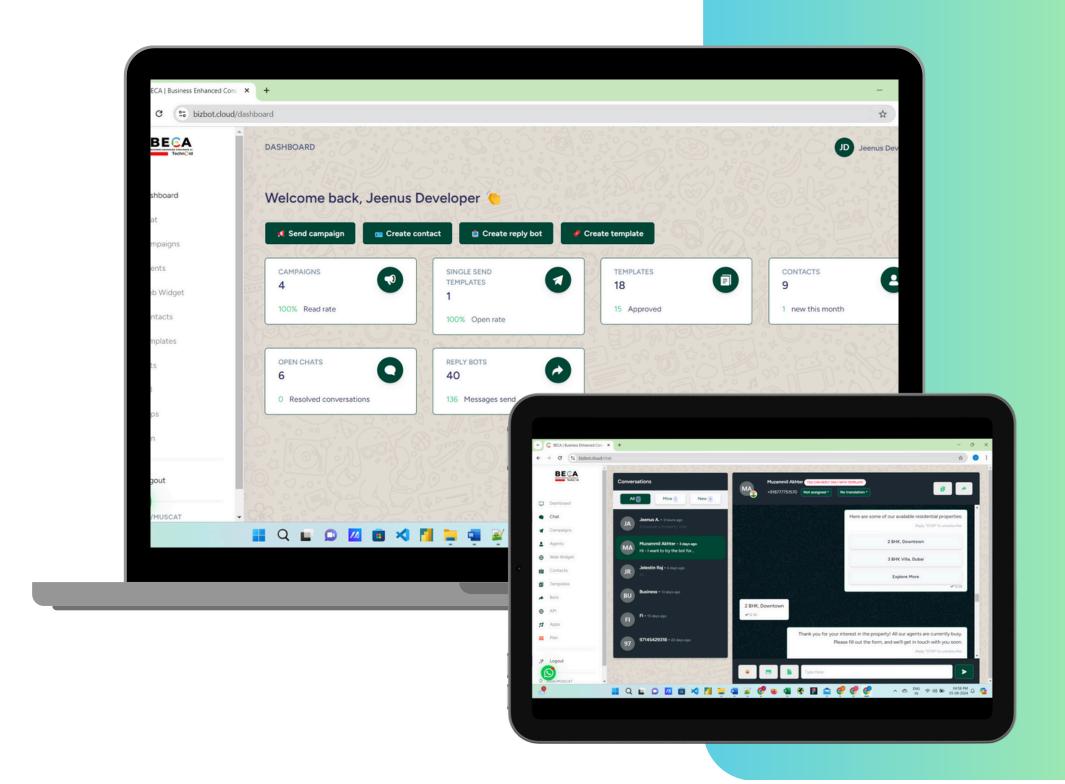
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#### **Seamless Integration**

Connect BECA with other tools through <u>zapier.com</u> and <u>make.com</u> for a seamless workflow.

## **BECA INTERFACE**

- Seamless Navigation
- Real-time Campaign Preview
- Import & Export Contacts
- Customizable Workspaces
- Comprehensive Campaign Analytics
- Automated Campaign Scheduling
- Easy Contact Management
- Manage Templates
- Mobile-Friendly Access







# HOW IS BECA USEFUL FOR YOUR INDUSTRY?









- Course updates
- Assignment reminders
- Instant support
- Meeting updates
- Fee details

- Order updates
- Promotional offers
- Product recommendations
- Provide customer support
- Share invoices

- Appointment reminders
- Share health tips
- Personalized treatment
- Share invoices
- Prescription updates

- Booking confirmations
- Real-time travel alerts
- Personalized travel tips
- Share invoices
- Destination guides



# HOW IS BECA USEFUL FOR YOUR INDUSTRY?









- Share room availability
- Schedule hotel tours
- Notify about special offers
- Handle guest inquiries

- Share available properties
- Arrange property viewings
- Notify about new listings
- Address customer questions

- Financial guidance
- Handle customer inquiries
- Investment suggestions
- Process claims

- Advocate for your cause
- Provide event updates
- Request donation
- Raise awareness



### PRICING PLANS & FEATURES

#### **FREE**

- 2 Broadcast Campaigns
- 50 Free Service Messages
- 100 Contacts
- 1 Staff Account
- Message Translation Feature
- Analytics

No contract. Cancel Anytime

#### **BASIC**

- Free Onboarding Support
- WhatsApp Display Name Verification Support
- WhatsApp Business Verification Support
- WhatsApp Green Tick Verification
   Support
- 15 Broadcast Campaigns
- 1000 Free Service(user initiated)
  Conversations per Month
- 2000 Contacts
- 2 Staff Accounts
- Message Translation Feature
- WhatsApp Widget on Website
- Support Standard SLA
- Analytics Export
- Additional Charges as per Meta

No contract. Cancel Anytime

#### **ADVANCED**

- Free onboarding support
- WhatsApp Display Name Verification Support
- WhatsApp Business Verification
   Support
- WhatsApp Green Tick Verification
   Support
- Unlimited Broadcast Campaigns
- 1000 Free Service(user initiated)
   Conversations per Month
- 10000 Contacts
- 5 Staff Accounts
- Message Translation Feature
- WhatsApp Widget on Website
- Support Immediate
- Analytics Export
- Additional Charges as per <u>Meta</u>
   No contract. Cancel Anytime



## O1 How does WhatsApp marketing software work?

BECA integrates with your WhatsApp business account, providing a centralized platform to manage all your WhatsApp communications.

Can I send bulk messages with WhatsApp marketing software?

Yes, BECA enables you to send bulk messages to multiple recipients simultaneously.

O2 Is WhatsApp marketing software legal?

Yes, BECA complies with WhatsApp's terms of service and ensures consent-based messaging.

O4 Can I automate WhatsApp messages with the software?

Absolutely! Automate responses to frequently asked questions and set up triggered messages based on customer actions.





## O5 Does the software provide analytics and reporting?

Yes, gain valuable insights with detailed performance analytics.

Do I need technical expertise?

No, BECA is designed to be userfriendly and intuitive Can I integrate WhatsApp marketing software with other tools?

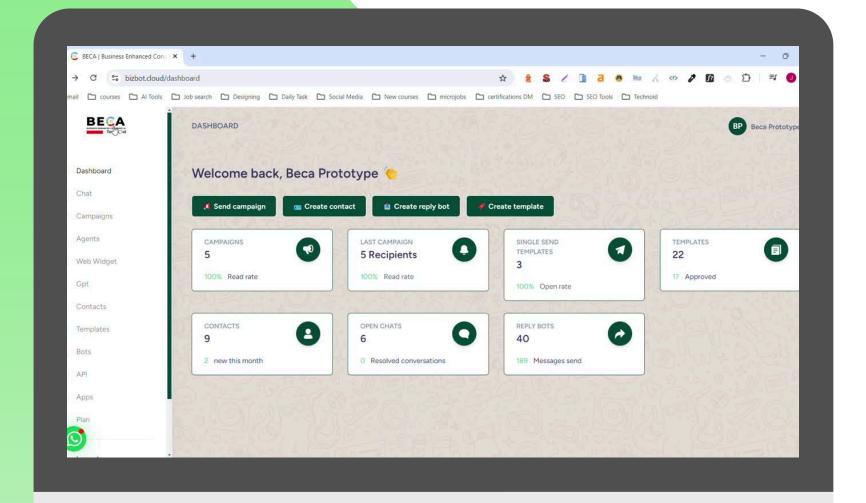
Yes, BECA integrates with <u>zapier.com</u> and <u>make.com</u> for seamless workflow automation.

Can customers block me if I use WhatsApp marketing software?

While obtaining verification from WhatsApp can enhance your business's credibility, it does not prevent customers from blocking your number if they choose to do so.



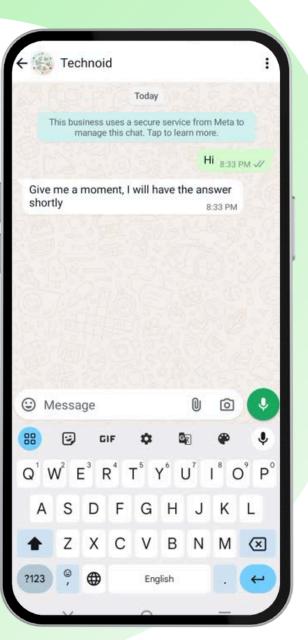
#### **BECA Interface**





**Educational Institute** 

#### Real Estate





#### **E-commercce**



## Hotel & restaurant

#### **Health Care**







# WHATSAPP MARKETING MADE EASY

Experience the power of efficient WhatsApp marketing with BECA. Sign up for our 15-day free trial and unlock access to a host of exciting features.





# STARTA DEMOCHAT







# THANK YOU

#### **CONTACT US**

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